

# **VIETNAM DAILY**

# [Market Commentary]

Vietnam stock market posted gains, led by real estate and banking stocks with increased liquidity

# [Futures/ETFs]

Futures increased in line with the cash market

# [Market Movers]

CTG, GVR

# December 28, 2023

		Chg
	Index	(%, bp)
Ho Chi Minh	1,128.93	+0.62
VN30	1,128.51	+1.13
VN30 futures	1,132.90	+1.43
Hanoi	231.35	+0.33
HNX30	492.61	-0.26
UPCoM	86.97	+0.59
USD/VND	24,265	-0.36
10-yr govt bond (%)	2.23	+2
Overnight rate (%)	0.65	-21
Oil (WTI, \$)	73.69	-0.57
Gold (LME, \$)	2,076.73	-0.04



# Market Commentary

VNIndex 1,128.93P (+0.62%) Volume (mn shrs) 608.5 (+16.1%) Value (U\$mn) 638.8 (-19.5%)

**HNXIndex** 231.35P (+0.33%) Volume (mn shrs) 55.9 (-15.9%) Value (U\$mn) 42.5 (-11.3%)

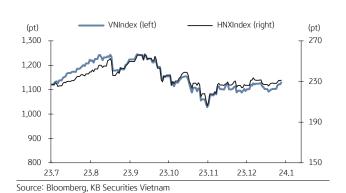
**UPCoM** 86.97P (+0.59%) Volume (mn shrs) 22.6 (-56.4%) Value (U\$mn) 15.2 (-11.8%)

Net foreign buy (U\$mn) +14.2 Vietnam stock market posted gains, led by real estate and banking stocks with increased liquidity. Foreign investors net bought VND442.35 billion, focused on Vinh Hoan Corp (VHC, +0.27%), HCM Securities (HCM, +1.80%), and ETF Diamond (FUEVFVND, +0.50%).

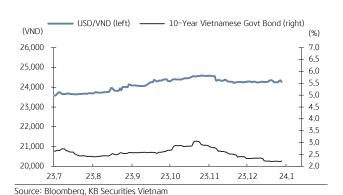
Live-weight hog prices in the Northern market slightly fell by VND1,000/kg compared to yesterday. Accordingly, hogs in localities including Bac Giang, Phu Tho, Vinh Phuc, Hanoi and Tuyen Quang traded at VND51,000/kg. Livestock stocks like BAF Viet Nam Agriculture (BAF, -0.19) and Hoang Anh Gia Lai (HAG, -1.08%) also decreased in price.

At the end of the trading session on December 27, oil prices dropped nearly 2% as major shipping companies are resuming operations in the Red Sea region despite attacks on ships by Houthi forces. Oil and gas stocks decreased - PV Drilling & Well Services (PVD, -1.06%) and PV Technical Services (PVS, -1.03%).

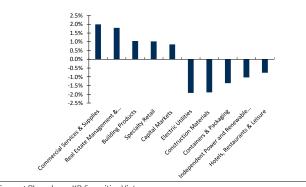
### VN Index & HNX Index



# USD/VND & 10-year government bond rates



### VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

# Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro. KB Securities Vietnam

# **Futures/ETFs**

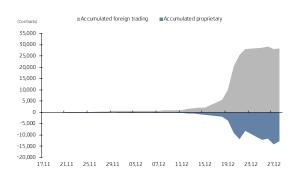
VN30	1,128.51P (+1.13%)
VN30 futures	1,132.9P (+1.43%)
Open	1,118.3P
High	1,136.0P
Low	1,117.0P

Futures increased in line with the cash market. The basis opened at 1.96bps and then moved around 2.47bps throughout the session before closing at 4.39bps. Trading volumes increased.

Foreign investors net bought 180 January contracts and are maintaining buying positions for 28,382 contracts. The proprietary trading division at securities companies netbought 1,556 contracts but kept selling positions for 12,744

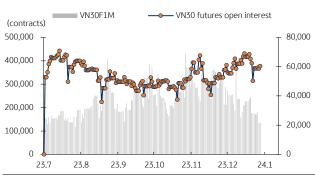
**Contracts 159,628 (+16.2%)** contracts.

### VN30F1M futures volume - Proprietary & foreign trading



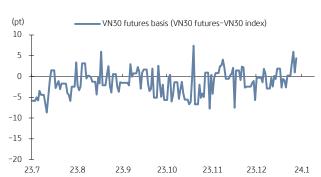
Source: Bloomberg, KB Securities Vietnam

## VN30F1M futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

# Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

## Vietnam ETFs - Changes in fund total assets

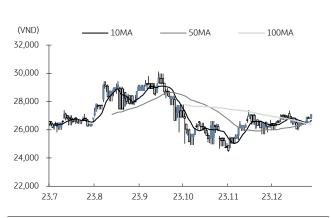


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

# **Market Movers**

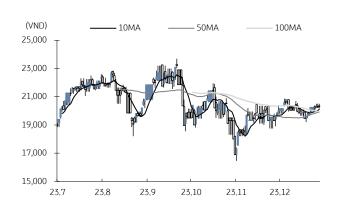
### Vietinbank (CTG)



Source: Bloomberg, KB Securities Vietnam

- On December 27, CTG announced another cut in deposit interest rates. Accordingly, interest rates for terms under 12 months declined 0.4–0.5% compared to the old rates. The 6–9M rates are reduced to 3.5%/year, 12–18M rates are kept at 5%/year, and terms from 24 months or more are also kept at 5.3%/year.

### Vietnam Rubber (GVR)



Source: Bloomberg, KB Securities Vietnam

- GVR closed up 0.25% to VND20,300.

CTG closed up 0.93% to VND27,199.

 GVR has changed its consolidated business plan for 2023 as 9M23 profit sharply dropped on low rubber prices and high input costs. Accordingly, revenue target was lowered by 12% compared to the original plan to VND24,243 billion. At the same time, pre-tax profit and post-tax profit objective decreased by 19% and 21% to VND3,956 billion and VND3,363 billion, respectively.

# **KBSV Model Portfolio**

**KBSV Research Team** 

# Investment approach:

- Seek to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe;
- The default holding period is 3-month. However, the portfolio is reviewed and reallocated in every first week of each month;
- Employ a risk-managed exit strategy that sets a stop loss of 15%;
- Use an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that can also include VN30 index ETFs.

	VN30 Index	Master Portfolio
Daily return	1.13%	0.02%
Cum, return	12,27%	37.56%

# Performance vs VN30 Index



# KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/12/28	Tăng/giảm trong phiên (%)	Cumulative return (%)	M ain investment catalysts
					- SSI benefits from cooling interest rates, boosting market liquidity over the same period
SSI (SSI)	23/01/11	33,000	0.6%	21.5%	- Upcoming operation of the KRX system would bring T+0 settlement to the stock market, thus
(001)					making the market more vibrant
DI 111					- PNJ achieved positive 3Q23 results thanks to gaining market share despite softer purchasing pow
Phu Nhuan (PNJ)	23/01/11	84,800	-0.6%	17.8%	- Consumption demand should further improve in the fourth quarter, which is also the peak season
(1140)					for the jewelry industry.
5: :					- New industries and brands are expected to drive growth
Digiworld (DGW)	23/01/12	52,200	-0.6%	1.4%	- The difference between DGW, a wholesaler, and retailers helps to maintain profits and support such
Deo Ca					- Backlog worth VND4,000 bil, equivalent to the revenue of the construction segment in 2021-2022
Infrastructure	23/01/11	15,400	-0.3%	21.8%	- Huu Nghi - Chi Lang BOT, once completed, will help increase vehicle traffic
(HHV)					- HHV may receive funding of VND2,280 billion in 2024 for the Deo Ca tunnel project
					- Loan growth should accelerate in the near term and reach the assigned quota after ACB shifts
ACB (ACB)	23/01/11	23,750	1.9%	10.0%	its focus to corporate loans.
(ACB)					- The NPL ratio should decrease over the next two quarters, easing provisioning pressure.
					- Presales in the third quarter of 2023 continued to improve compared to previous quarters
Nam Long (NLG)	23/01/12	37,000	-0.3%	-0.5%	- Mid-range/affordable apartment projects still attract a large number of home buyers
(NLG)					- NLG has solid fundamentals with a healthy capital structure
Petrovietnam					- We expect DPM to enjoy a higher gross profit margin to improve by consuming all high-priced
Fertilizer	23/01/12	33,150	-0.7%	-0.2%	inventory and to be able to finalize lower gas prices in gas purchase contracts.
(DPM)					- Demand may improve from early 2024 thanks to the upcoming new crops in the local market
					- Sea freight rates may improve due to weather-related issues
Hai An Transport (HAH)	23/01/12	37,750	0.0%	4.1%	- Port revenue will be a stable source of income for HAH
(1 (1)					- HAH opens new shipping routes, strengthening business activities and raising container throughpu
No. 1 1					- Credit should accelerate towards the end of 2023 and grow well in 2024
Vietcombank (VCB)	23/01/12	82,800	0.1%	-2.6%	- VCB has a solid provision buffer
Khang Dien					- Gross profit margin continues to improve.
House (KDH)	23/01/12	30,650	0.0%	-2.9%	- M arket share increases thanks to rebranding.

Source: Bloomberg, KB Securities Vietnam

# **Market Monitors**

Ho Chi Minh - Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
VHC	0.3%	31.3%	73.3
HCM	1.8%	40.8%	52.4
FUEVFVND	0.5%	96.9%	51.3
HSG	1.1%	21.5%	38.1
ASM	2.0%	2.5%	31.1
'	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
GMD	0.3%	48.9%	-35.5
BID	-0.7%	17.3%	-29.0
GAS	-0.4%	2.7%	-15.8
HDG	-0.2%	24.2%	-14.3
NLG	-0.3%	43.2%	-14.3

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

•	, .	
	Chg	Key
Top 5 best performers	(%)	stocks
Building Products	6.4%	VGC, BMP, SHI, DAG
Trading Companies & Distributors	5.1%	VPG, TSC, BTT, TNA
Health Care Providers & Services	5.0%	TNH, JVC, VMD
Real Estate Management &	4.1%	VHM, VIC, NVL, BCM
Development		
Passenger Airlines	3.1%	VJC, HVN
	Chg	Key
Top 5 worst performers	(%)	stocks
Electric Utilities	-1.7%	PGV, NT2, PPC, TTA
Financial Services	-1.2%	EVF, OGC
Construction Materials	-0.3%	HT1, PTB, GAB, ACC
Industrial Conglomerates	-0.1%	REE, BCG, PET, EVG
Machinery	0.2%	TCH, HHS, SRF, SHA

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

	Chg	For, own	Net buy
Ticker	(%)	(%, −1d)	(VND bn)
IDC	0.2%	1.7%	13.3
SHS	0.0%	13.1%	0.6
VFS	1.6%	0.2%	0.4
PVS	-1.0%	21.3%	0.1
PPP	0.0%	5.1%	0.1
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
TNG	-0.5%	20.0%	-2.0
NVB	5.6%	4.0%	-0.4
VCS	0.2%	2.7%	-0.2
MST	6.9%	0.5%	-0.2
CLH	-0.4%	3.1%	-0.2

Source: FiinPro, KB Securities Vietnam

# Sectors - Top 5 best/worst monthly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Machinery	11.8%	TCH, HHS, SRF, SHA
Building Products	10.7%	VGC, BMP, SHI, DAG
Specialty Retail	10.7%	MWG, FRT, CTF, HAX
Capital Markets	7.8%	SSI, VND, HCM, VCI
Metals & Mining	6.7%	HPG, HSG, NKG, KSB
	Chg	Key
Top 5 worst performers	(%)	stocks
Beverages	-3.0%	SAB, BHN, SMB, SCD
Paper & Forest Products	-2.0%	DHC, HAP, HHP, VID
Gas Utilities	-1.0%	GAS, PGD, PMG
Hotels, Restaurants & Leisure	-0.5%	AST, VNG, DSN, DAH
Financial Services	0.0%	EVF, OGC

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)		Performa	ince (%)	
				USDmn)	(VNDmn, USDmn)	(%, -1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16,170)	128,736 (5.3)	22.5	44.3	-	14.7	3.3	0.0	1.5	1.5	1.9	2.9	4.8	
	VHM	VINHOMES JSC	79,385	339,478 (14,753)	292,237 (12.0)	26.6	5.0	5.1	35.9	22.5	18.8	1.1	0.9	4.3	8.7	7.2	
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3,442)	79,596 (3.3)	17.8	12.5	12.2	-7.6	12.1	11.2	1.4	1.3	1.1	2.4	3.1	-
estate	NVL	NOVALAND INVESTM	45,853	86,712 (3,768)	358,619 (14.8)	31.3	-	-	6.7	-3.8	-0.7	0.9	0.9	-0.6	0.6	-4.3	
	KDH	KHANGDIENHOUSE	25,770	19,167	48,290 (2.0)	11.6	23.2	23.2	13.7	8.8	9.2	1.8	1.7	0.0	2.0	-2.1	
	DXG	DATXANHGROUP	20,008	12,594 (547)	348,604 (14.4)	13.9	50.6	42.2	-	2.5	3.1	1.3	1.3	0.8	-0.8	1.9	
	VCB	BANK FOR FOREIGN	67,686	378,305 (16,441)	100,747 (4.1)	6.3	15.5	13.1	11.7	20.9	19.4	2.7	2.2	0.1	2.3	-3.5	
	BID	BANK FOR INVESTM	30,621	174,556 (7,586)	42,849 (1.8)	12.7	12.5	9.8	-5.3	18.3	19.4	2.1	1.7	-0.7	2.2	9.9	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5,925)	(3.5)	0.0	6.0	5.1	14.3	14.8	15.2	0.8	0.7	2.1	2.8	5.2	
	CTG	VIETNAM JS COMM	25,516	137,021 (5,955)	(3.6)	1.4	8.2	6.8	50.3	15.8	16.7	1.1	1.0	0.9	2.1	3.4	
Banks	VPB	VIETNAMPROSPERI	15,296	101,381 (4,406)	182,592 (7.5)	0.0	11.5	8.8	18.8	10.0	11.4	1.0	1.0	1.6	3.3	-2.8	
	MBB	MILITARYCOMMERC	14,063	73,327	122,128 (5.0)	0.0	4.8	4.2	14.6	24.5	23.1	1.0	8.0	8.0	2.2	3.9	
	HDB	HDBANK	14,191	40,641 (1,766)	130,856	4.2	6.4	4.7	23.3	21.4	23.0	1.3	1.0	0.3	3.2	7.2	
	STB	SACOMBANK	18,600	33,548 (1,458)	412,047 (17.0)	14.0	8.6	5.3	26.5	16.6	21.4	1.2	0.9	0.7	3.8	-2.0	
	TPB	TIEN PHONG COMME	14,821	28,732 (1,249)	(3.6)	0.0	5.4	4.8	37.4	16.4	17.1	1.1	0.9	-0.3	2.4	3.3	
	EIB	VIETNAM EXPORT-I	13,065	22,745 (988)	207,999	0.2	-	-	27.3	7.7	11.4	-	-	0.5	0.3	1.1	
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1,997)	12,573	21.0	16.4	16.1	15.8	8.7	8.4	1.4	1.3	0.1	0.6	0.0	
	ВМІ	BAOMINHINSURANC	20,227	2,439 (106)	(0.1)	14.2	-	-	9.1	-	-	-	-	0.0	0.7	0.2	
	SSI	SSISECURITIESC	20,676	19,947	606,804 (25.0)	55.4	23.5	21.1	-3.2	9.1	8.8	2.2	2.1	0.6	2.5	5.1	
Securities	VCI	VIETCAP	21,154	9,108 (396)	229,721 (9.5)	71.9	36.5	26.3	-4.0	7.9	10.8	2.9	2.8	1.5	3.1	5.0	
	HCM	HOCHI MINH CITY	22,265	8,907 (387)	232,258 (9.6)	52.4	-	-	-19.0	-	-	-	-	1.8	4.0	16.4	
	VND	VNDIRECT SECURIT	6,983	5,734 (249)	530,511 (21.9)	27.2	19.4	19.1	36.3	9.3	9.3	1.8	1.7	0.7	1.8	6.5	
	VNM	VIETNAM DAIRYP	109,000	227,805 (9,900)	182,377 (7.5)	42.1	18.3	15.6	4.0	27.7	29.6	4.6	4.3	1.5	1.0	0.0	
Consumer	SAB	SAIGON BEER ALCO	96,250	123,447 (5,365)	34,601	36.9	17.8	16.6	7.3	18.6	20.9	3.3	3.4	0.2	0.3	-4.2	
staples	MSN	MASAN GROUP CORP	79,250	111,712 (4,855)	151,313	16.5	77.5	32.2	-51.9	3.9	11.7	3.5	3.2	0.0	5.2	9.3	
	HNG	HOANG ANH GIA LA	12,450	13,801 (600)	(0.5)	48.8	-	-	-	-	-	-	-	6.8	12.6	17.5	
la duate! -! -	VJC	VIETJETAVIATION	131,800	69,042 (3,001)	94,397	11.0	67.7	25.5	-88.5	5.4	13.7	3.8	3.3	0.1	2.6	1.4	
Industrials transport)	GMD	GEMADEPTCORP	33,100	9,976 (434)	57,214	10.8	9.6	19.9	-57.0	30.8	12.9	2.5	2.3	0.3	5.9	6.7	
	CII	HOCHI MINH CITY	22,600	5,398	109,066	38.4	33.5	21.4	65.7	2.4	3.8	-	-	0.3	0.9	0.0	
	ROS	FLC FAROS CONSTR	3,670	2,083	#N/A (#N/A)	46.4	-	-	-92.4	-	-	-	-	-	-	-	
Industrials (capital	GEX	GELEXGROUP JSC	15,802	10,411 (452)	405,361 (16.7)	37.7	33.1	27.9	-14.4	5.1	8.9	1.6	1.5	0.2	3.5	8.8	
goods)	CTD	COTECCONS CONSTR	54,900	5,438 (236)	99,333	3.6	28.9	29.7	-52.4	2.7	2.7	0.8	0.8	-1.6	7.4	10.8	
	REE	REE	45,066	18,419 (800)	22,348 (0.9)	0.0	9.5	8.8	-4.5	13.2	13.0	1.2	1.1	0.0	-0.2	-1.4	

Source: Bloomberg, KB Securities Vietnam

7

Жь KB Securities | VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	( X)	EPS CAG	ROE	(%)	P/B	( X)	<u>P e</u>	rforma	nce (%	.)
Sector	Code	Company name	TITLE	USDmn)	(VNDmn, USDmn)	(%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	75,083	172,447 (7,494)	53,237 (2.2)	46.1	15.0	15.6	-17.5	19.0	17.6	2.7	2.5	-0.4	1.7	-1.3	- 10.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	12,813 (0.5)	31.4	20.3	16.3	-10.5	7.9	11.6	1.6	1.6	1.9	1.3	-0.8	- 16.
	PPC	PHA LAITHERMAL	26,200	8,400 (365)	2,055 (0.1)	34.1	13.8	6.4	-5.1	7.1	14.3	-	-	0.3	-0.7	9.2	17.
	HPG	HOA PHATGRP JSC	24,986	145,287 (6,314)	718,676 (29.6)	18.0	25.9	13.2	21.9	7.3	12.0	1.6	1.5	0.7	2.8	4.7	55.
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	46,813 (1.9)	36.5	17.4	14.7	-0.5	6.4	7.8	1.0	1.1	-0.7	1.2	2.6	-22.
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	79,448 (3.3)	46.5	16.1	9.9	-4.5	10.3	16.7	1.4	1.4	-1.4	1.6	2.1	20.
	HSG	HOA SEN GROUP	18,314	11,063 (481)	238,951 (9.8)	38.9	13.1	9.3	67.9	10.4	15.3	1.2	1.1	1.1	4.4	6.6	102.
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	19,465 (0.8)	97.2	-	-	17.2	-	-	-	-	0.2	1.9	4.2	37.
	PLX	VIETNAM NATIONAL	56,100	68,375 (2,972)	26,103 (1.1)	4.6	14.8	12.9	-51.0	12.9	12.8	1.7	1.6	0.1	1.5	2.4	8.
Energy	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	111,042 (4.6)	39.9	33.3	13.7	- 11.9	4.3	7.7	1.0	1.0	-1.1	-0.2	2.6	56.
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	109,595 (4.5)	35.9	9.2	7.9	2.2	14.3	14.5	1.3	1.1	-0.9	-0.6	3.1	19.
	MWG	MOBILEWORLD INV	46,500	65,024 (2,826)	326,029 (13.4)	0.0	49.1	22.4	14.4	1.4	8.7	2.6	2.4	0.5	0.9	13.3	0.
	PNJ	PHUNHUANJEWELR	65,625	19,895 (865)	78,183 (3.2)	0.0	16.1	13.9	2.4	18.9	19.7	2.9	2.5	-0.6	1.1	7.2	-5.
Consumer discretionary	YEG	YEAH1GROUP CORP	23,403	1,261 (055)	12,753 (0.5)	70.6	-	-	-	-	-	-	-	6.7	5.3	18.1	131.
	FRT	FPT DIGITAL RETA	16,348	2,227 (097)	37,502 (1.5)	30.3	-	32.5	-75.2	-4.0	23.1	7.6	7.5	2.0	3.2	6.5	75.
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	12,553 (0.5)	34.6	14.6	18.4	41.2	14.9	12.5	2.1	2.1	-0.2	3.8	6.6	25.
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	1,696 (0.1)	45.4	13.6	14.2	10.7	22.3	19.5	2.8	2.6	0.2	2.3	-0.8	19.
	PME	PYMEPHARCOJSC	80,200	6,016 (261)	#N/A (#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	49,275	61,301 (2,664)	188,224 (7.8)	0.0	19.4	15.7	15.5	28.0	29.3	5.0	4.3	-0.3	1.6	6.0	44.

Source: Bloomberg, KB Securities Vietnam

### KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh - Head of Research

binhnx@kbsec.com.vn

**Equity** 

Banks, Insurance & Securities

Nguyen Anh Tung – Manager

tungna@kbsec.com.vn

Pham Phuong Linh - Analyst

linhpp@kbsec.com.vn

Real Estate, Construction & Materials

Pham Hoang Bao Nga – Senior Analyst

ngaphb@kbsec.com.vn

Nguyen Duong Nguyen - Analyst

nguyennd1@kbsec.com.vn

Retails & Consumers

Nguyen Truong Giang - Analyst

giangnt1@kbsec.com.vn

Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh - Analyst

anhntn@kbsec.com.vn

Information Technology, Utilities

Nguyen Dinh Thuan – Analyst

thuannd@kbsec.com.vn

Oil & Gas, Chemicals

Pham Minh Hieu - Analyst

hieupm@kbsec.com.vn

Research Division

research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh - Head of Macro & Strategy

anhtd@kbsec.com.vn

Macroeconomics & Banks

Ho Duc Thanh - Analyst

thanhhd@kbsec.com.vn

Vu Thu Uyen - Analyst

uyenvt@kbsec.com.vn

Strategy, Investment Themes

Thai Huu Cong - Analyst

congth@kbsec.com.vn

Nghiem Sy Tien – Analyst

tienns@kbsec.com.vn

Support team

Nguyen Cam Tho - Assistant

thonc@kbsec.com.vn

Nguyen Thi Huong – Assistant

huongnt3@kbsec.com.vn

### **KB SECURITIES VIETNAM (KBSV)**

#### Head Office:

Levels 16&17, Tower 2, Capital Place, 29 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

#### Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

#### Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

### Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 – Fax: (+84) 28 3910 1611

#### **CONTACT INFORMATION**

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

# Investment ratings & definitions

### **Investment Ratings for Stocks**

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

### **Investment Ratings for Sectors**

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Undernerform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.